6801 River Place Boulevard Austin, TX 78726 9000

March 14, 2016

Dear Valued Distributor:

## **30 Day discontinuation letter for the following products.**

## Effective <u>March 8, 2016</u>: 3M Electrical Markets Division will discontinue 3M<sup>TM</sup> Copper/Nickel-Plated Woven Fabric Tape CN-3490.

Effective <u>March 8, 2016</u>: 3M EMD will discontinue 3M<sup>TM</sup> Double-Coated Copper/Nickel-Plated Woven Fabric Tapes CN-4190 and CN-4490.

3M<sup>™</sup> Electrical Markets Division announces the discontinuation of our 3M<sup>™</sup> Copper/Nickel-Plated Woven Fabric Tape CN-3490 and 3M<sup>™</sup> Double-Coated Copper/Nickel-Plated Woven Fabric Tapes CN-4190 & CN-4490.

3M does not have recommended replacement products.

Key points concerning these product discontinuation

- February 1, 2016 price page pricing will be honored
- All active and approved price requests (PRs) will be honored against remaining inventories
- Inventory levels are very limited so 3M can only fill orders while existing supplies last.

For questions about these or other 3M OEM electrical products, call Customer Service at (800) 676-8381.