

EFFECTIVE FEBRUARY 5, 2016

February 2, 2016

Dear Fluke Distributor:

The following distribution Products are being phased out effective February 5, 2016. Some of these products may have a replacement model as shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product	Obsolete			UPC	D. d		
Family	Item				Replacement		
	Number	Obsolete Model	Obsolete Description		Item	Replacement Model	MSRP
SCM	2063915	FLUKE-123/003	INDUSTRIAL SCOPEMETER	0 95969	4755667	FLUKE-123B/NA	
			20MHZ, N AMERICA	05217 7			
SCM	2063926	FLUKE-123/003S	INDUSTRIAL SCOPEMETER	0 95969	4755909	FLUKE-123B/NA/S	
			20MHZ, N AMERICA	05218 4			
SCM	2064060	FLUKE-124/003	INDUSTRIAL SCOPEMETER	0 95969	4755746	FLUKE-124B/NA	
			40MHZ, N AMERICA	23437 5			
SCM	2064072	FLUKE-124/003S	INDUSTRIAL SCOPEMETER	0 95969	4755982	FLUKE-124B/NA/S	
			40MHZ, N AMERICA	23438 2			
SCM	2838895	FLUKE-125/003	40MHZ INDUSTR.SCOPEMETER,N	0 95969	4755829	FLUKE-125B/NA	
			AMERICA	40089 3			
CCNA	2020000	ELLIKE 40E (0000	40MHZ INDUSTR.SCOPEM+SCC,N	0 95969	4750000	FLUIZE 40ED /NA /C	
SCM	2838986	FLUKE-125/0038	AMERICA	40097 8	4756068	FLUKE-125B/NA/S	

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 3/6/16 if the conditions below are satisfied.

- 1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
- 2. Fluke has given prior approval for the return of such Products; and
- 3. The products were purchased no more than one (1) year before return date; and
- 4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz Sr. NA Sales Operations Manager Fluke Corporation